

Prototyping & Geo IT Engineer - Business Development (f/m/x) in the field of AI & Satellite Data



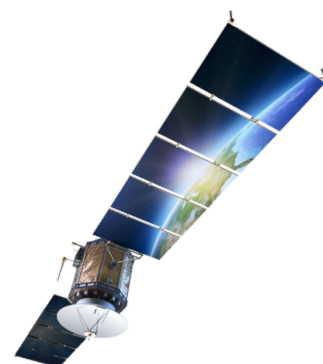
Do you like to explore and develop new markets and opportunities? Do you enjoy learning new things on a daily basis? Can you make it your mission to drive the development of a new industry? Then this is the right job for you!

Work at LiveEO in the vibrant Berlin startup ecosystem

LiveEO is applying the newest developments in artificial intelligence to analyze satellite data and is bringing the insights of earth observation data to customers in the enterprise sector with its unique SaaS solution.

LiveEO is standing at the forefront of a new space industry, is venture capital backed and consists of an incredible, international team which is building something big.

Our Business Development department has its own prototyping team to make sure that we have the space to work on evaluating new use cases, test the feasibility of new ideas and expand our horizons on a continuous basis. As an essential member of this team, you will be helping us to identify new opportunities, show customers that satellite data can create value for their organization and bring earth observation to enterprises across the globe.



Your challenge

- Evaluate hypotheses and market opportunities for vertical & horizontal expansion of LiveEO via research, customer interviews and experiments - both from the viewpoints of technological implementation and business validity.
- Build and coordinate prototypes and proofs of concept of analytical products for asset monitoring using satellite data.
- Work with our Business Development team, as well as customers and partner organizations, to clearly define requirements for prototypes.

- Work on the technical implementation of the prototypes with QGIS and Python.
- Coordinate the work of the other prototyping team members.
- Plan and oversee strategic initiatives in the development of new use cases and proofs of concept together with customers and partner organizations from first contact to execution.
- Always be on top of new developments in the Earth Observation and NewSpace industries.

Your profile

- 2+ years experience in technology-focused roles in the geospatial industry, preferably with a connection to remote sensing.
- A proven track record in combining client-facing activities with software development or geo IT expertise is preferred.
- Willingness to combine your technical expertise with the investigation of business requirements and expansion opportunities.
- Degree in a STEM or tech-focused business field.
- Experience with QGIS to process vector and raster data for geanalytics and remote sensing.
- Experience in Python programming, especially GeoPandas.
- Experience in SQL (especially PostgreSQL/PostGIS)
- Proven track record of goal-oriented project execution and team management
- High degree of self-management and process efficiency.
- Fluency in English for verbal and written communication is required, German is a big plus.
- You live in or are willing to relocate to Berlin.
- We would like to encourage female applicants as well as applicants with a migratory background.

Your benefits

- The opportunity to help create a product that can improve business processes & life across the globe.
- Front row seat in the development of a multinational market leader in a new industry.
- Flat hierarchies as well as short and open communication.
- Start-up culture with a high degree of freedom and responsibility.
- Fair compensation, potential participation in the employee stock option program.
- Great international team.
- Office located in the center of Berlin Kreuzberg, free fruits & drinks.
- Flexible home office arrangement & working hours.
- International team and frequent team events

Interested in this position? Send your CV and a short cover letter to jobs@live-eo.com and we will get back to you as soon as possible.

Check out our website www.live-eo.com for more information about the company.